

TRƯỜNG ĐẠI HỌC VĂN LANG  
ĐƠN VỊ: KHOA THƯƠNG MẠI

**ĐỀ THI/ĐỀ BÀI, RUBRIC VÀ THANG ĐIỂM**  
**THI KẾT THÚC HỌC PHẦN**  
**Học kỳ 2, năm học 2024-2025**

**I. Thông tin chung**

Tên học phần:	Quản Trị Thương Hiệu		
Mã học phần:	72MRKT40063	Số tín chỉ:	3
Mã nhóm lớp học phần:	242_72MRKT40063_01		
Hình thức thi: <b>Dự án/Đồ án/Bài tập lớn/Tiểu luận</b>	Thời gian làm bài:	<b>180</b>	Phút/ ngày
<input type="checkbox"/> Cá nhân		<input checked="" type="checkbox"/> Nhóm	
<b>Quy cách đặt tên file</b>	72MRKT40063_Brand Management_242_72MRKT40063_01_Group Name		

Giảng viên nộp đề thi, đáp án bao gồm cả **Lần 1 và Lần 2 trước ngày 06/04/2025.**

**1. Formatting Guide**

- Font: Times New Roman
- Size: 13
- Guidance for naming exam files: **72MRKT40063\_Brand Management\_242\_72MRKT40063\_01\_Group Name**
- Type of Exam: Group Presentation and Group Report
- The representative of each group submits a soft copy of your finished work at the end of the semester. The soft copy should be submitted through the CTE website of VLU and on the E-learning system.

**2. Sending Assignment Cover Sheet**

After approving the assignment cover sheet, answers/rubric, the Head of Department/ the send assignment cover sheet to Trung Tam Khao Thi via email [khaothivanlang@gmail.com](mailto:khaothivanlang@gmail.com) including Word and Pdf files (compress and set a password for the compressed file) + messaging + naming via tel no. **0918.01.03.09** (Phan Nhật Linh).

**II. Intended Course Learning Outcomes Assessed**

<b>CLO</b>	<b>CLO Details</b>	<b>Assessment Methods</b>	<b>CLO weight in assessment component (%)</b>	<b>Question No.</b>	<b>Maximum Grade</b>	<b>Matching ELO</b>
<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>	<b>(7)</b>
CLO1	Apply in-depth knowledge of Marketing in market research, advertising, and promotion; Brand development, customer relationship management	Group Project (with Presentation)	20%	1	2.0	ELO3
CLO2	Applying in-depth knowledge of Marketing in sales management, market development, etc. at businesses, or can set up their own business	Group Project (with Presentation)	20%	1	2.0	ELO4
CLO3	Proficient use of information technology and English to communicate with stakeholders in a multicultural environment	Group Project (with Presentation)	10%	1	1.0	ELO5
CLO4	Leverage teamwork and independent work	Group Project (with Presentation)	10%	1	1.0	ELO6
CLO5	Apply reasoning skills and multi-dimensional thinking to effectively	Group Project (with Presentation)	10%	1	1.0	ELO7

	solve problems related to expertise					
CLO6	Strong sense of ethical values and legal frameworks in academic and working freedom	Group Project (with Presentation)	10%	1	1.0	ELO10
CLO7	Demonstrate a progressive mindset in the profession, a sense of the need for lifelong learning; and the perseverance to pursue individual and organizational goals	Group Project (with Presentation)	10%	1	1.0	ELO11
CLO8	Showing a sense of civic responsibility and community responsibility	Group Project (with Presentation)	10%	1	1.0	ELO12

### III. Assignment Requirement

#### 1. Topic: Build A Branding Strategy for A New Product/ Service/ Organization

**Guide students to implement:** Groups in class will conduct research, analysis, and evaluation of required elements related to their own projects and then develop them as a presentation presented to the lecturer. The groups then are required to send the report (electronic file) to the lecturer according to the set time.

#### Assignment Tasks and Requirements:

- Type of Exam: Group Presentation and Group Report
- Submission format: Presentation file and Report file are presented professionally and use a professional and formal style
- Submission File: (Presentation & Report)
  - The cover page includes course code and name, assignment number and title, evaluator's name and full name(s) of participating student(s) and includes each student's "Student ID"

- A content page with a list of all headings and page numbers (table of contents) is required
- The main contents required:
  - Business Introduction (Brand Story, Visions and Missions, Brand Objectives, Introduction of Branded Product (Service))
  - Analysis of Customers, Competitors and PESTEL Models
  - Strategic Brand Solutions [Brand Positioning (POP, POD, Brand Mantra), Brand Architecture, Brand Elements, Brand Resonance, Integrated Branding Communications; Secondary Brand Associations]
  - Estimated Budgets for Branding Activities
  - Evaluation and Recommendation
- Ensure: "Authority" in the process of project making
- Note: Plagiarism is not acceptable. Students must cite all sources and enter information by paraphrasing, summarizing, or using direct citation. A “Failure” score is given when determining “Parasite” in a student's performance. There are no exceptions for intentional violations
- Your proofs/findings must be cited using the APA Citation Style.
- This test uses Times New Roman font, font size 13 and line spacing 1.5
- Word limit: None

## 2. Style and Formatting Guide

- Font: Times New Roman
- Size: 13
- Guidance for naming exam files: **72MRKT40063\_Brand Management\_242\_72MRKT40063\_01\_Group Name**
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## 3. Grading and Rubric

Criteria	Weighting (%)	Very Good 8-10 pts	Good From 6.5 – under 8 pts	Average From 5 to under 6.5 pts	Poor Under 5
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Presentation Time & Report Format	20%	<ul style="list-style-type: none"> <li>- Perfect timing</li> <li>- Slide Quality: Layout &amp; Visual clear and clean</li> <li>- The group works well, shares and supports each other</li> </ul>	<ul style="list-style-type: none"> <li>- Adequate Timing (<math>\pm 30</math> seconds)</li> <li>- Slide Quality: Layout &amp; Visual clear and clean</li> <li>- The group works well, shares and supports each other</li> </ul>	<ul style="list-style-type: none"> <li>- Too short or too long (<math>\pm 1</math> minute)</li> <li>- Slide Quality: Layout &amp; Visual averagely clear and clean</li> <li>- The group works well, shares and supports each other</li> </ul>	<ul style="list-style-type: none"> <li>- Finish abruptly (over <math>\pm 1</math> minute)</li> <li>- Slide Quality: Layout &amp; Visual unclear and unclean</li> <li>- The group works well, shares and supports each other</li> </ul>
Report Content	30%	<ul style="list-style-type: none"> <li>- Very well precise, scientific</li> <li>- Use numbers and academic researches for evidence</li> <li>- Sequence information and ideas logically and skillfully; coherent progression throughout</li> </ul>	<ul style="list-style-type: none"> <li>- Mostly precise, scientific, still produce occasional errors</li> <li>- Use numbers and academic researches for evidence, still lack of accuracy</li> <li>- Arrange information and ideas quite logically; clear progression throughout</li> </ul>	<ul style="list-style-type: none"> <li>- Some precise and scientific, may make some errors</li> <li>- Limited use numbers and academic researches for evidence information and ideas relatively logically</li> </ul>	<ul style="list-style-type: none"> <li>- Limited precise and scientific, make noticeable errors</li> <li>- No numbers and academic researches for evidence</li> <li>- Lacks structure and is difficult to follow.</li> </ul>
Understanding and Relating to Foundation Marketing Knowledge	20%	<ul style="list-style-type: none"> <li>- Have a deep understanding of foundation Marketing knowledge and could relate to those theoretical parts, linking them perfectly to real-life application</li> </ul>	<ul style="list-style-type: none"> <li>- Express quite clear and thorough understanding. Could relate to Marketing knowledge with some demonstration on real-life application</li> </ul>	<ul style="list-style-type: none"> <li>- Express some understanding and basic application</li> </ul>	<ul style="list-style-type: none"> <li>- No understanding of foundation knowledge, no relation between theory and practical application.</li> </ul>
Presentation skills	20%	<ul style="list-style-type: none"> <li>- Present issues and arguments attractively and persuasively</li> <li>- Very good interaction with audience</li> </ul>	<ul style="list-style-type: none"> <li>- Present clearly but unattractive; arguments are quite persuasive</li> <li>- Good interaction with audience</li> </ul>	<ul style="list-style-type: none"> <li>- Difficult to follow but still able to understand important contents</li> <li>- Inadequate interaction with audiences</li> </ul>	<ul style="list-style-type: none"> <li>- Present unclearly, may not understand</li> <li>- No interaction with audiences</li> </ul>

Q&A	10%	- Answer all questions correctly	- Answer all questions, still some errors	- Answer some questions	- Cannot answer
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**Internal Verifier**

*Ho Chi Minh City, 20<sup>th</sup> March 2025*

**Lecturer**



**PhD. Trần Nguyễn Hải Ngân**

**MComm. Nguyễn Khánh Duy**